

## Accuracy promotes four new partners

Paris, 11 January 2023

Accuracy, the international independent advisory firm, has promoted four of its directors to partners. This brings the total number of Accuracy partners to 62, spread across 13 countries.



### Melissa Di Marco

Melissa has more than 15 years of experience in the implementation & procurement of large-scale projects, including various alternative delivery models such as public-private partnerships (PPP), in Canada, the United States and internationally.

Melissa is an expert in the infrastructure, energy, industrial and building sectors. She specialises in assisting a diverse clientele with complex operational, project and commercial management issues as well as with dispute resolution as an independent expert focused on both delay and quantum damages.

Before joining Accuracy, she gained her experience working on major projects with Bechtel and SNC-Lavalin. Melissa holds a bachelor's degree in Civil Engineering from McGill University and a master's degree and doctorate in Construction and Engineering Management from Columbia University in New York, NY.



### François Dunoyer de Segonzac

With over 13 years of professional experience within Accuracy, François specialises in deal advisory for PE funds and corporates. He regularly conducts buy-side / sell-side financial due diligence, carve-outs, business plan preparation, financial modelling, refinancing assistance and synergy assessment. He has also developed recognised expertise in financial assessment and complex situations. François has advised clients in numerous sectors, of which healthcare, infrastructure, manufacturing, aeronautics & defence and retail.

François graduated from ESCP Europe (2010) with a specialisation in finance and attended KAIST MBA courses in Seoul (South Korea). François has been teaching corporate finance at ESCP Europe since 2015.



### Edmond Richards

Since 2010, Edmond has specialised in the assessment of damages arising from treaty and contract breaches. Edmond has been appointed as an expert witness in arbitrations under ICSID, LCIA, ICC and SAC rules, and he is recognised as one of the leading damages experts by Who's Who Legal. Edmond has also given expert advice in the context of transactions, investigations and non-contentious valuations; in addition, he has performed preliminary claim assessments for corporates, their legal advisers and third-party funders. Edmond has a broad range of sector experience, including metals & mining, manufacturing, TMT, automotive, consumer goods and hospitality.

Edmond is a qualified accountant and a member of the Institute of Chartered Accountants in England and Wales. He holds a first class honours degree in Physics from Imperial College London. He is a native English speaker, with intermediate knowledge of French and Spanish.



### Juan Sáez

Juan provides strategic advice to major clients in the energy, real estate and infrastructure sectors. Juan started his Accuracy career over 10 years ago, and for the past three years, he has led Accuracy's large capital projects practice in the Middle East. From Dubai, Juan continues to support a broad spectrum of regional and international clients, covering Latin America to Asia. Before relocating to Dubai, Juan was based in London for six years and worked in Madrid prior to that.

In the context of formal disputes, Juan is regularly appointed as an independent expert witness on delay; he is recognised by clients as a Global Thought Leader in Who's Who Legal: Arbitration 2023.

Juan holds a double engineering degree from École Centrale Paris and Universidad Politécnica de Valencia, as well as an applied economics degree from Université Paris Dauphine. He is trilingual in English, Spanish and French.



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**About Accuracy:**

*Accuracy is a wholly independent international consulting firm providing advice to company management and shareholders for their strategic or critical decisions, notably in transactions, disputes and crises.*

*Accuracy's strength is to connect strategy, facts and figures. Accuracy's teams are international and multicultural, combining various skills to provide bespoke services to our clients. We recruit consultants from the best.*

*Accuracy is present in 13 countries in Europe, North America, Asia, Middle East and Africa and leads engagements all over the world.*

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